

Home Selling Tips



Taking the following actions can help your home appear more appealing to prospective buyers.

Bedrooms

- ▶ Beds should be neatly made
- ▶ Walls should be freshly painted and clean
- ▶ Bedroom furniture should be free from clutter and dust
- ▶ Closets should be neatly arranged
- ▶ Curtains should be clean and in good condition
- ▶ Windows should be clean
- ▶ Debris, toys, etc. should be put away

Bathrooms

- ▶ Walls and ceilings should be freshly painted and clean
- ▶ Shower/tub should be clean and in good condition
- ▶ Faucets should be in good repair
- ▶ Lavatory and commode should be clean
- ▶ Floors should be clean and in good condition
- ▶ Curtains should be clean and in good condition

Garage and Basement

- ▶ Walls should be freshly painted and clean
- ▶ Floor should be free of grease and clean
- ▶ Workbench should be neatly arranged
- ▶ Tools and lawn care equipment, toys, etc. should be put away neatly
- ▶ Doors should open easily

General Tips

- ▶ Interior paint - off white is preferable
- ▶ All windows cleaned inside and out
- ▶ Put pets outside or in a confined area
- ▶ Turn off TV
- ▶ Replace light bulbs
- ▶ Make sure every room is well lit after dark
- ▶ Bake bread or cookies before or during a showing to add an appealing, homey scent to the air

Curb Appeal

- ▶ Lawn should be freshly cut and in good condition
- ▶ Shrubs should be neatly trimmed
- ▶ Yard should be in overall neat appearance, free of leaves and debris
- ▶ Fences should be in good repair
- ▶ Flowers should be planted or snow removed

Home exterior

- ▶ Your home should be painted and repaired
- ▶ Doors should open and close easily and silently
- ▶ Doorbells should be operating

Living Room

- ▶ The room should have a clean and ordered appearance
- ▶ Walls should be freshly painted and clean
- ▶ Carpeting should be vacuumed and free of litter, toys, etc.
- ▶ Curtains should be clean and in good condition
- ▶ Let light stream into the room on sunny days

Kitchen

- ▶ Range and oven should be spotless
- ▶ Sink should be clear of dishes
- ▶ Cupboards should be neat
- ▶ Counters should be free of clutter
- ▶ Faucets should be in good repair